

## EXHIBITOR SUCCESS CHECKLIST

## Prepare for success at Functional Fabric Fair Spring with this step-by-step checklist!

	Action	Deadline	Complete
1	Update & Complete your Company Listing  The Exhibitor Dashboard connects you to your most powerful marketing tool: your online directory listing. A complete listing with product images, product categories, show specials and social media links will ensure great exposure and generate more pre-show leads and recommendations.	Ongoing	
2	<b>Review the Exhibitor Manual</b> The exhibitor manual will give you complete A-Z information about everything show-related, including forms and contacts you will need. Ordering early will save you up to 30% — <a href="click here">click here</a> to review the information.	Discount Pricing until 2/24/23	
<b>3</b>	Invite your Customers  The customer invitation program allows you to invite your customers to attend the Fair on your behalf for FREE. This is a great marketing tool that ensures that your key and prospective clients personally visit your booth at Functional Fabric Fair. Click here to request CIP invites. PLEASE NOTE: You must register first in order to request your CIP invites.	Ongoing	
4	Order Booth Furnishings and Electricity  Our official contractor, FB offers a discounted rate on furnishings for your booth like tables, chairs, carpeting, and electricity. Click here to order your booth furnishing and electricity.	Discount Pricing until 2/24/23	
5	Register Booth Staff You can register your staff for exhibitor badges through the Exhibitor Registration Dashboard. Click on the link that reads: Register Your Staff.	Ongoing	
6	Review Shipping & Material Handling Information  You have two shipping options: ship to the warehouse before the show, or ship to the show site.  Review Material Handling information and pricing rates here.	Warehouse: Discount: 1/30-2/20 Regular: 2/21-3/10 Show Site: 4/03	
7	Book Hotel & Travel  Be sure to take advantage of our discounted hotel rates. Click here for rates and availability.	3/13/23	
8	Review Move in  Review move in and move out times and procedures as well as FB Quick Facts here for any questions you may have prior to the show.	Ongoing	
9	Review Lead Retrieval Information  View more information on our Lead Retrieval App, Emperia, here.	Ongoing	
10	Submission for Company Sign  As a part of your booth package onsite you'll receive a sign with your company's logo, company name, booth number and country. Please complete this form and send to FB via <a href="www.wetransfer.com">www.wetransfer.com</a> . Please send a confirmation to <a href="graphics@fbinternational.net">graphics@fbinternational.net</a> after submitting artwork.	3/03/23	

For any questions or concerns, please reach out to: